

THE SCHMIDT REPORT

August 2026

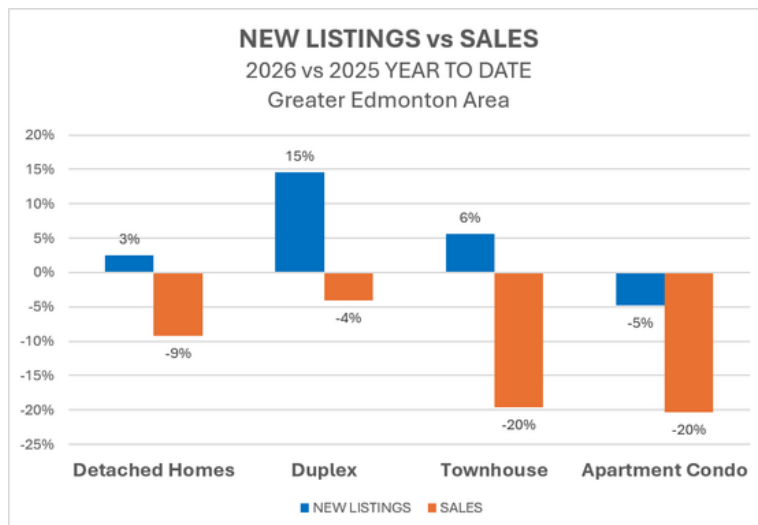
Feel good about the choice you make.

Are you seeing the signs?

For Sale signs are always popping up in spring and summer, but this year there's a bumper crop! New listings are up significantly over 2025, which is reducing competition. While that's generally good news for buyers, sellers need to pay close attention to pricing.

It's basic supply and demand...

- When SUPPLY GOES UP, there's more chance that prices will go down.
- When SALES GO DOWN, there's more chance that the prices will go down.
- When SUPPLY AND SALES shift in opposite directions, the potential for a market shift becomes much stronger.



The chart to the left summarizes the activity for the entire Greater Edmonton Area (GEA), but real estate is hyper-local, so these trends may not apply to your neighbourhood. Your community and property type might continue to be in high demand, or you might be noticing that For Sale signs are taking longer to turn into SOLD signs. In a shifting market, you need the best advice you can get more than ever. Call on your friends at Schmidt Realty Group anytime for a deep dive into your market. We'll get you market-wise fast!

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Stay tuned for next month's Schmidt Report for our take on the Edmonton area real estate market. And in the meantime, if you'd like us to dive into the activity and results for your neighbourhood, please reach out to us any time! We love nerding out on the numbers and are always happy to provide the info you need!

MARKET SNAPSHOT JUL 2026

